



Alcool NB Liquor issued third quarter financial results

January 27, 2020

FREDERICTON, NB – Alcool NB Liquor released its unaudited results for the third quarter ended December 29, 2019. Total sales for the quarter (13 weeks) were \$120.1 million, 4.8 per cent higher than the quarter ended on December 23, 2018 (13 weeks).

Key product sales trends for the third quarter (September 30, 2019 – December 29, 2019) compared to the third quarter last year (September 24, 2018 – December 23, 2018) were:

- wine sales increased 2.3 per cent, up \$0.67 million
- spirit sales increased 3.4 per cent, up \$1.05 million
- beer sales increased 4.6 per cent, up \$2.18 million and
- sales of ciders and coolers increased 23.1 per cent, up \$1.57 million

ANBL is a provincial Crown corporation responsible for the purchase, importation, distribution and retail activity for all alcoholic beverages in the province. It serves the public and licensees through 42 corporate retail outlets, 86 private agency store outlets, 89 local producer agency stores and 66 grocery stores. Its product portfolio comprises more than 2,200 products, including wines, spirits, beers and other products, such as coolers and cider products, as well as locally produced alcoholic beverages.

Over the course of the last 44 years, ANBL has built a network of stores in more than 30 communities around the province and employs about 620 people.

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